## Dear Deb,

I wanted to take the time to extend my sincere appreciation to the unbelievable job you did in constructing my new home. I am extremely pleased with the organization and structure of all the different factors involved with my home and site. From the earliest days when you conceptualized the design and layout of the structure to the final days and details of closing and inspections, everything was first rate!

In my communications with other builders, they all seemed to have restrictions on what I could and couldn't do. When I talked with you, you not only embraced my ideas and desires, you expanded and enhanced them beyond what I could personally imagine. You provided a comprehensive vision of the finished product beyond my ability to envision. Nothing seemed to be unattainable by you.

I was impressed with your ability to clearly communicate with me. You actively listened to me through the entire process. You kept me updated daily when necessary and if I had questions you were prompt in finding the answers and getting back to me quickly. Your honesty and clarity made for a smooth progression of events. My home reflects your ability to work creatively and diligently with me until we were both satisfied. Your understanding, planning and anticipatory guidance were essential. Your thorough construction timeframe guidelines kept us on target and allowed us to make timely decisions on all the specifications that made this home unique. I was thoroughly impressed with your organization and enjoyed your attitude and "can do" spirit. I always knew the expected timelines and the financial considerations were foremost in your mind. Your personal availability to me at all times alleviated undue stress on my part.

The quality of the craftsmanship continues to impress me and all who see it. This is evident throughout the house but especially in the meticulous attention to detail around the kitchen design, tile work, trim and window work. It is obvious that you have a strong and outstanding relationship with your subcontractors, who were all highly professional and trustworthy. I truly feel that my home was custom designed for me; it is a distinctive home. I still have people dropping by wanting to look at the house and asking who built it.

Your leadership, excellent management of your subcontractors and attention to details (which I would have never of thought to look at) has made this experience both positive and memorable. You proved that my trust in Vineyard Homes LLC was well placed. You are knowledgeable and well organized, meticulous about detail, courteous, prompt and a true professional. You possess a high degree of character, honesty and integrity. I consider you an expert on everything from building codes and regulations to color patterns and the ergonomics of luxury home living. I now understand why Vineyard Homes LLC has won the multitude of community awards for your custom home building.

Through your vision and unequivocal attention to detail, you have converted an investment into a home which I intend to keep. I would emphatically recommend Vineyard Homes LLC to anyone looking for a builder of their custom home. I would absolutely build with Vineyard Homes LLC again.

Gilbert L. Sanchez